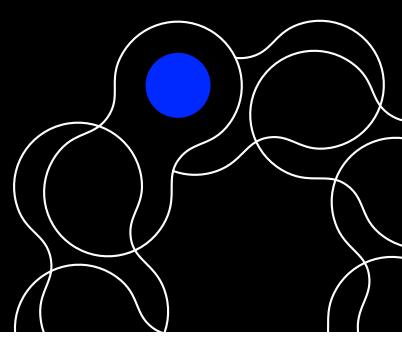
Break the blame chain.

Improve service levels.
Optimize working capital.
Contain costs.





Improve service levels

27%

improvement in on-time delivery



Optimize working capital

30%

reduction in throughput time

Johnson Johnson

Contain costs

80%

reduction in manual route changes

MARS

As a supply chain leader, you're under greater pressure than ever to deliver more with less. You know the supply chain model needs a rethink, but the combination of rising customer expectations, costs and volatility in your network makes traditional transformation efforts more likely to *perpetuate* the blame chain than break it...

Celonis is the first solution that allows you to get your **supply chain working as one, by fixing the processes that make it run** — so you can improve cash, cost and service levels, and transform your supply chain. You can even control how your supply chain affects — and is affected by — the rest of the business.

How Celonis helps you break the blame chain, once and for all

01

Integrates your data for a real-time MRI of your processes.

02

Automatically reveals improvement opportunities and recommends actions.

03

Intelligently orchestrates your teams and technologies to capture value.

All while sitting on top of your existing systems, no rip and replace required.

Deliver on core supply chain KPIs within weeks:

Improve service levels

Improve on-time, in-full delivery

Prioritize and action credit & delivery blocks for key customers

Reduce stockouts

Identify alternate sources of stock and prioritize based on impact

Improve supplier reliability

Operate with realistic lead times to ensure uninterrupted supply

Optimize working capital

Accelerate slow-moving inventory

Identify and resolve where inventory is getting stuck to prevent inventory build up

Reduce excess inventory

Update safety stocks based on actual consumption and replenishment trends

Prevent early payments

Resolve payment term mismatches to meet supplier and working capital objectives

Contain costs

Reduce operating costs

Eliminate unnecessary touches and prevent purchasing of inventory in excess

Reduce spot purchasing

Leverage existing freight & logistics contracts to meet demand

Minimize contract leakage

Eliminate contract leakage and analyze spend to create new contracts



Hexion has already seen strong returns including a 50% reduction in days to pay for supplier financing (freeing up several million dollars in working capital), a 50% decrease in unearned cash discounts paid out and a 45% drop in route changes from production to customer.

"With Celonis, we can reduce disruption and changes across our entire process landscape and achieve leaner supply chain operations.
And that impacts key KPIs like productivity, margins and ultimately customer satisfaction."

Javier Invernizzi
Vice President of Global Supply Chain
Hexion

Join the Fortune 500 companies who are already achieving breakthrough results for the supply chain. Find value opportunities, drive improvements across your processes, and turn them into levers for creating lasting value in the form of improved service, cash and cost levels.

Get in touch now.